

Tables for Arve Hansen: DRIVING DEVELOPMENT? THE PROBLEMS AND PROMISES OF THE CAR IN VIETNAM

Table 1: Vietnam motorbike sales and production 1998 – 2013

Year	Motorbike sales (million units)	Domestically produced motorbikes (million units)
1998	0.3	n.a.
1999	0.5	n.a.
2000	1.7	0.5
2001	2.0	n.a.
2002	2.1	1.1
2003	1.3	1.2
2004	1.4	1.8
2005	1.6	2.0
2006	2.4	2.1
2007	2.8	2.7
2008	2.6	2.9
2009	2.7	3.1
2010	3.1	3.5
2011	3.3	4.1
2012	3.1	3.6
2013	2.8	3.7

Notes: Compiled by author. Numbers have been rounded off.

Source: Sales: 1998-2005: Motorbike Joint Working Group (2007); 2006-2008: estimated from Fujita (2013a); 2009-2010: Yamaha Motor (2011); 2011-2013: Numbers from Vietnam Association of Motorcycle Manufacturers in BMI (2014). Production: GSO (various years).

Table 2: Vietnam auto sales, including imports (in units), 2005-2014

Year	Vehicles, total	Passenger cars
2005	35,264	24,888
2006	41,133	23,335
2007	81,056	40,115
2008	111,950	50,877
2009	119,459	62,722
2010	112,224	57,778
2011	110,938	64,564
2012	80,487	44,070
2013	96,692	59,857
2014	133,588	79,806

Notes: Compiled by author. “Vehicles total” refers to all four-wheeled motorised vehicles, including passenger cars. “Passenger cars” are in OICA statistics understood as motor vehicles with at least four wheels that are used for transporting passengers, and with a maximum of nine seats including the driver’s seat.

Source: OICA (2015a)

Table 3: Automobile manufacturers in Vietnam, 2012

Manufacturers	Sales volume	Market share (%)	Year Established
Toyota	24,927	31.0	1995
Truong Hai	24,001	29.8	1997
GM Vietnam	5,613	7.0	1993
Ford	4,790	6.0	1995
Vinaxuki	4,453	5.5	1992
Visuco	3,409	4.2	1995
Vinamotor*	2,555	3.2	1995
Mercedes-Benz	1,929	2.4	1995
VEAM*	1,881	2.3	1990
Honda	1,804	2.2	1996
Vinastar	1,595	2.0	1994
Isuzu	1,217	1.5	1995
Hino	632	0.8	1996
VMC	470	0.6	1991
Mekong	464	0.6	1991
SANYANG	344	0.4	2005
SAMCO*	341	0.4	1975
Vinacomin – Vinacoal*	62	0.1	1994
GRAND TOTAL	80,487	100	

Notes: Compiled by author for Vietnamese Automobile Manufacturers' Association (VAMA) member companies.

* Indicates state-owned enterprise. Grey shading indicates Vietnamese majority ownership. GM Vietnam is the only 100% foreign-owned company (since 2000), the rest are joint ventures.

Source: Numbers from VAMA (2013), ownership information and year established from personal communication with VAMA.

Table 4: Vietnam domestic automobile production (in units), 2000-2013

Year	Automobiles
2000	6,862
2001	10,673
2002	12,317*
2003	21,492*
2004	19,868*
2005	31,600
2006	18,211
2007	23,898
2008	33,018
2009	32,969
2010	42,286
2011	31,181
2012	40,470
2013	40,920*

Notes: Compiled by author. In cases where numbers vary in different reports, the latest published data has been used. Numbers marked by * have been reported by OICA as estimations.

Numbers exclude assembly of imported completely knocked down or semi-knocked down kits.

Source: OICA (various years).